



Gro Solar Energy Pvt Ltd

Site : At : Deagon

Taluka :

Sindakhede

District : Dhule

Maharashtra India

**Project designed to
do Agri. & Solar
together under real
commercial
conditions**

Gulabsing Girase

Director 22.10.2026





Five + years at Gro Solar Degaon: an evolving landscape

FEB 2021 · SITE DEVELOPMENT

October 2026 · OPERATING SITE



A height-pitch-cost-land-development trade off : simple basic fixed-tilt design for panels and crops to share Sun & Land

- 10 MWp DC / 7 MW AC. CUF Declared 25.91 (24). COD June 2021.
- PPA, Offtake: Mahagenco / MSEDCL through 11 kV agricultural feeders. Project Under GoM's MSKVY 1.0 to experiment with Agri.-PV
- 14.5 million units annual average. ₹3.10/kWh- MERC-approved tariff.
- 52 acres Project owned undulated and not so fertile land in drought region
- 2.2 to 2.5 meters – Structure Height – Fixed Tilt, 9.5 meter – Pitch. Designed all along the contours



- Solar is revenue base; agriculture adds resilience & live experimenting, learning, adapting platform
- ₹38 crore - Project cost. Project finance by PFC. Now refinanced by a Bank.

17 + Crops tried. Intercropping. Crops Ranging from Floriculture to seed production. Lessons learnt. Now from cultivation to value-added products

Lemongrass → distillation → essential oil

Moringa Cultivation → drying → powder



Perennials – Building Long Term Value

2000 Lemon Trees –expecting full yield this year

4000 Karonda plants – Testing Market



Impact Beyond Crops and Electricity

- Assured Daytime power for irrigation in 6 Villages
- 15,000 Person-days Average Employment Annually
- 500+ Farmers visited for training, knowledge sharing
- 500+ Engineering and agriculture students site visits
- Sheep grazing on mutual needs basis
- 40830 total CoUs registered with UCR till Dec. 2024



An operating foundation, open field-learning platform with AgriVoltaics evidence, endurance, strategic partners etc..



- **Evidence: 5+ years' Operational stability, Solar revenue stability for debt servicing + O and M – winning trust of investors and bankers**
- **Playbook : Shadow & contour led placement of Seasonal – Semi Perennial & Perennial in shaded - partially shaded - unshaded areas. Hero-crop selection and field-to-product pathways. Market Linkages. Tie ups with FPOs, Farmers.**
- **Knowledge Partners & Technical support: IAA, Our Advisory Board: Dr. Santra (CAZRI), Dr. Solanki (Energy Swaraj), Dr. Pawar Ex. MPKV, IIT Mandi Dr Powar & Adi, CIMAP... Strategic Partners: Syngenta Foundation. BAIF. Nirmal Seeds. Local Agri.&Engi. Colleges...**
- **Integration pathways – BESS. EV integration. Post harvest processing. Cold Storage. Rural livelihoods. Water efficiency. Biomass circularity. Biochar. Registration under Better carbon credit standards. Micro grids.**

Now

What we have so far:

- **Commercial operating experience with social & environmental bias**
- **Practical solar & agri. Design learning**
- **Crop trials, including failures & adaptations**
- **A real asset for demonstration and learning**

Next

What we want to do next :

- **Codify evidence into replicable approach with research tie ups**
- **Build further right partnerships and business models**
- **Design around agricultural and local energy demand**
- **Build the professional organization to deliver at scale**
- **Adapt upcoming technologies to make replicable models**



As Agri.-PV gathers momentum we'll work in & as:



- **Feeder Linked Agri.-PV Projects – will be building on & improving on our present model**
- **Farmers & FPO partnered projects: For land, energy , agri. Operations, processes & markets**
- **Developer led Agri.-PV parks – balancing : energy , crops, costs and capital**
- **Agri.-PV clusters & value chains – connect projects, aggregation, post harvest handling processing & markets**
- **As developers, advisors, consultants, trainers and handholding supporters**



Agri.-PV is Green and Blue but not Rosy - Challenges we faced, have been facing & will continue face

- **Labour issues – availability, safety and productivity.**
- **Water – Energy availability and costs.**
- **Farm machinery compatibility.**
- **Marketing the produce with reasonable margins – farming and farmers distress.**
- **Policy & financing models for farmers, FPOs, MSMEs, corporates, PSUs.**
- **Linkages between research, extension and practitioners**



Agri.-PV is Green and Blue but not Rosy - Challenges we faced, have been facing & will continue face

- **Policies and standards : Expected Soon**
- **Design, panels, structures, cables & technologies.**
- **Availability of suitable land & water.**
- **Connectivity, grid availability, Heavy start up power Discom bills against fixed tariffs. , Deemed generation, Payment issues.**
- **Thefts, safety, security and insurance.**
- **Lack of Incentives and financing.**



Thank You



Thank You



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